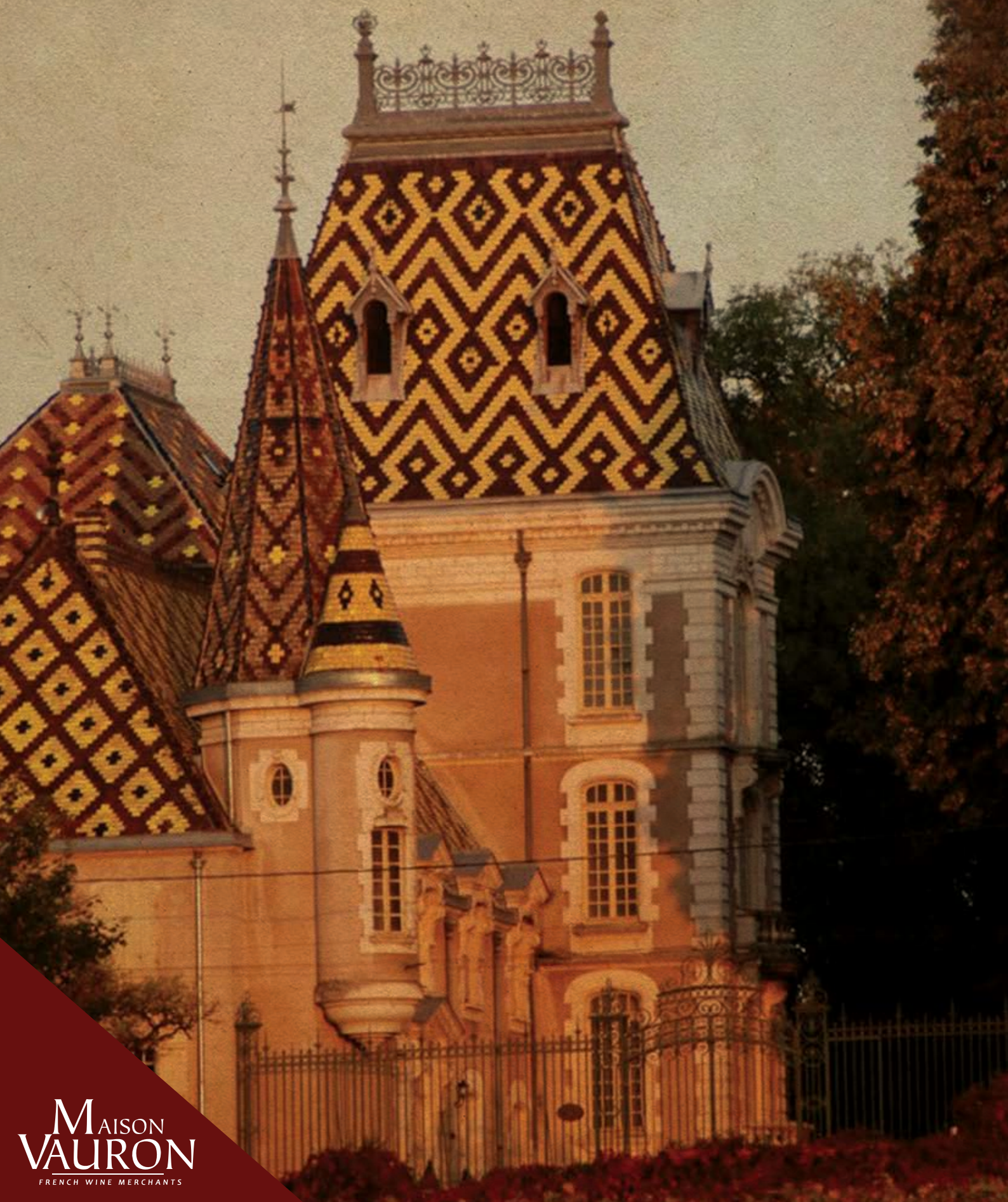
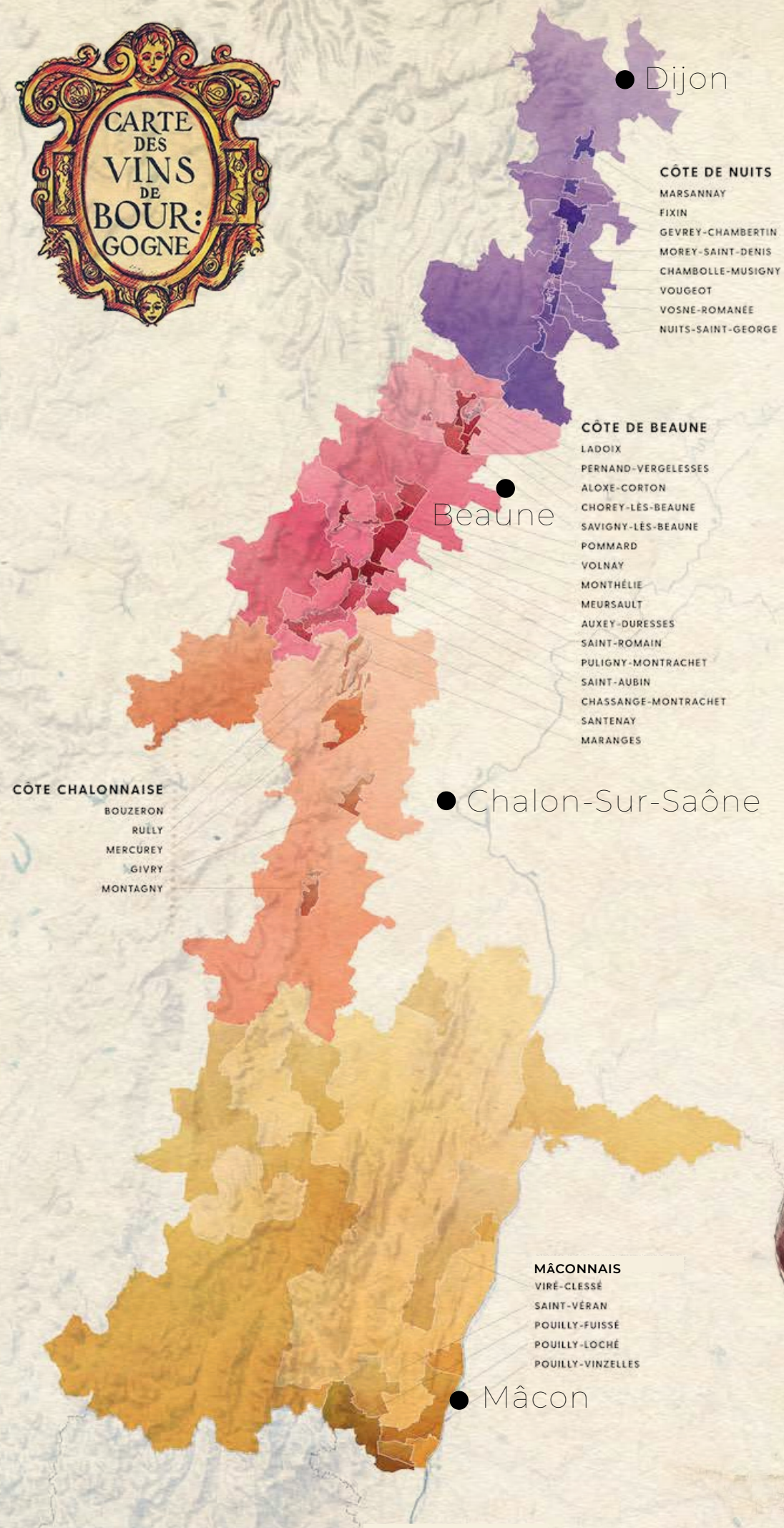


# *Red* BURGUNDY 2018

## *Indent Offer*







# Burgundy

## The tales of Terroir

A revered region for **Pinot Noir** and Chardonnay lovers, Burgundy has won the hearts of many with its purity and distinct terroir expressions. Terroir is the symbiosis of grapes, soil, climate, vineyard placement, and human touch all rolled into one.

**Burgundy is all about terroir.**

It's hard to imagine now, yet about 200 million years ago, the region was part of a vast, tropical sea. Time has transformed the seabed into limestone soils, the secret behind **the zesty minerality that's the hallmark of Burgundy wines**. If you venture into the vineyards, you can find chunks of limestone or marl (limestone mixed with clay). You can still see the fossilized sea creatures in the stones and rocks!

Beaune | Hospices de Beaune



OFFER VALID UNTIL THE  
 31<sup>ST</sup> OF MARCH  
 or WHILE STOCKS LAST





# The Vintage

***“ France has been blessed with several exceptional vintages in the past decade and 2018 is yet another one for the wall of fame. ”***

With summer starting very early in April, it was looking like it would be a record topping bumper crop, so producers had their work cut out for them in the vineyard managing yield and ripening. Vignerons have been adapting to the warmer years, culminating in sublime wines.

So what does that mean in the bottle? There is impressive ripeness and concentration with reasonable levels of alcohol and good freshness with a clean palate. Tannins are full but ripe, showing good potential for ageing. **This is a vintage that will give immediate pleasure.**

# Indent c'est quoi?

Sometimes when buying wines, there is an opportunity to get a **price advantage**. With the indent system, you commit to purchasing wines that are already bottled either prior to them leaving France or while already in transit. These wines you will normally receive within six months of the offer and at a significant discount on retail prices.

The pricing shown in this indent offer **includes duty, excise, ALAC, international freight, and GST**. It excludes any local freight charges. Payment is required once wines have landed and been invoiced. Some of the wines are already here, while some are in transit and the balance will be leaving France shortly.





# Côte de Beaune

Feminine Elegant

Medium-bodied Silky

Beaune | Restaurant La Maison du Colombier



The Côte de Beaune, with the town of Beaune at its centre, is home to the great benchmark Grand Cru Chardonnays, “Montrachet” and “Corton Charlemagne”. It is also known for the famous Pinot Appellations of Pommard and Volnay. Some of the most surprising values can be found in villages either just to the north – Aloxe Corton, Ladoix, Savigny – or to the south – Santenay.

Beaune | Hospices de Beaune



## • Bourgogne • Hautes Côtes de Beaune

These entry level Burgundies from vineyards just above, to the side of or below the main Côte d’Or offer brilliant drinking at an affordable price. Not big wines but lovely defined cherry and plum fruit, with remarkable persistence and freshness.

*Jean-Marc Bouley*  
Son Thomas has now taken over  
and is already a star. JC’s new favourite.



<b>Boudier</b>	Bourgogne Rouge	87 V	<b>\$45</b>
<b>Jean-Marc Bouley</b>	Hautes Côtes de Beaune	90 WA	<b>\$57</b>
<b>Camille Giroud</b>	Hautes Côtes de Beaune	86-88 BH	<b>\$45</b>
<b>Lafarge</b>	Bourgogne Passetoutgrain	88-90 V	<b>\$37</b>
<b>Lafarge</b>	Bourgogne	89 WA	<b>\$47</b>
<b>Lescure</b>	Côte de Beaune	86-89 BH	<b>\$59</b>
<b>David Moreau</b>	Côte de Beaune Villages		<b>\$40</b>
<b>Montille</b>	Bourgogne	87-89 BH	<b>\$60</b>

## • Santenay • Monthélie

At the bottom end of the Côte de Beaune, there is more clay which gives the wines more body and often an earthy character. Look out for the wines of David Moreau with their wonderful purity.

*David Moreau*  
Classy wines  
Pure and focused punching well above their level



<b>David Moreau</b>	Santenay Cuvée S	89 MV	<b>\$50</b>
<b>David Moreau</b>	Santenay 1er Cru Clos Rousseau	92 MV	<b>\$60</b>
<b>Montille</b>	Monthélie	Unsulphured	<b>\$75</b>



# Côte de Beaune

*continued*



Château de Corton André



## • Pommard

The northern neighbour of Volnay but the polar opposite in style. The iron rich soil here gives wines with a bigger richer tannic spine.

*Louis Boillot*  
A great producer in both the Côte de Beaune & Côte de Nuits. Also the husband of superstar Chambolle-Musigny producer Ghislaine Barthod.

Latour-Giraud	Pommard	88 BH	\$78
Louis Boillot	Pommard	89-91 WA	\$84
Montille	Pommard 1er Cru Pézerolles	92-94 V	\$220

**BH** = Burghound ( Allen Meadows) | **WA** = Robert Parkers Wine Advocate | **V** = Vinous | **MV** = Maison Vauron

## • Volnay

Our favourite Côte de Beaune Appellation, the ballerina of the Côte d’Or with it’s sensual and silky mouthfeel. Not big wines but possessing great intensity and balance.

*Pierrick Bouley*  
Young and innovative  
Making wines with great fruit and balance



Henri Boillot	Volnay 1er Cru Caillerets	94 WA	\$170
Pierick Bouley	Volnay 1er Cru Clos des Chênes	92 BH	\$160
Jean-Marc Bouley	Volnay	90+ WA	\$95
Camille Giroud	Volnay 1er Cru Lurets	90-92 V	\$118
Lafarge	Volnay	90-92 V	\$95
Lescure	Volnay	90 MV	\$84
Louis Boillot	Volnay 1er Cru Les Angles	89-91 WA	\$118
Montille	Volnay 1er Cru Champans	91-94 BH	\$220

## • Beaune • Pernand-Vergelesses • Alox-Corton

Sitting on the famed hill of Corton, these two villages are somewhat forgotten. Together, they are a wonderful source of fine Burgundy at great prices.

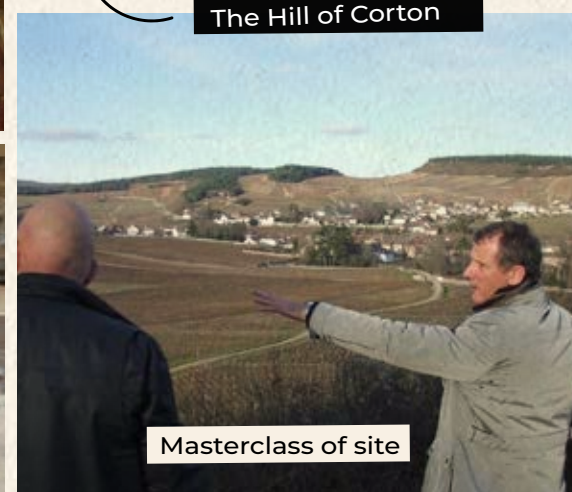
*David Croix*  
David has been running his own property since 2008, emphasising fruit, structure and elegance



Boudier	Pernand Vergelesses 1er Cru Fichots	92 V	\$80
Boudier	Alox Corton	91 V	\$80
Camille Giroud	Beaune 1er Cru Arvaux	90-92 BH	\$105
David Croix	Beaune 1er Cru Cent Vignes	93 WA	\$88
David Croix	Beaune	90 WA	\$69
Lafarge	Beaune 1er Cru les Aigrots	92-94 WA	\$130
Lescure	Beaune 1er Cru Chouacheux		\$88



# The *MV* Team (hard) at work!







When people seek out the truly great Pinot Noirs, it's the Côte de Nuits they come to – Romanée Conti, Musigny, Chambertin – synonymous not only with the best but also the most expensive. However if you look hard you can find interesting values.

Structured  
Dark Fruits  
Intense  
Masculine

Château Clos de Vougeot

- Marsannay
- Fixin

The northern end of the Côte de Nuits is becoming very fashionable, in a medium bodied style the wines often have an earthy robustness.

*Audoin*

*Cyril and his family have helped put Marsannay on the map, with structured and age worthy wines.*

<b>Audoin</b>	Marsannay Cuvée Marie Ragonneau	88-90 WA	<b>\$65</b>
<b>Audoin</b>	Marsannay Champ Salomon	90-92+ WA	<b>\$79</b>
<b>Camille Giroud</b>	Marsannay Les Longeroies	87-89 BH	<b>\$65</b>
<b>Livera</b>	Fixin	89-91 MV	<b>\$75</b>

**BH** = Burghound ( Allen Meadows) | **WA** = Robert Parkers Wine Advocate | **V** = Vinous | **MV** = Maison Vauron

- Bourgogne
- Hautes Côtes de Nuits
- Côte de Nuits Villages

As with the Côte de Beaune, the areas above, below and to the side of the Côte d'Or proper offer a wealth of good value Pinot. Darker fruits and more body than further south.

*Domaine de l'Arlot*

*Elegant, beautifully balanced wines which may be lightly coloured but intensely flavoured.*



<b>Ambroise</b>	Bourgogne	86-88 BH	<b>\$34</b>
<b>Arlaud</b>	Bourgogne	86-88 BH	<b>\$45</b>
<b>Arlot</b>	Côte de Nuits Villages	89 V	<b>\$70</b>
<b>Bachelet</b>	Côte de Nuits Villages	90-92 V	<b>\$95</b>
<b>David Duband</b>	Bourgogne Hautes Côte de Nuits	89 WA	<b>\$65</b>
<b>Gachot Monot</b>	Côte de Nuits Villages	89 MV	<b>\$42</b>
<b>Louis Boillot</b>	Côte de Nuits Villages	88-90+	<b>\$58</b>
<b>Livera</b>	Côte de Nuits Villages	90 MV	<b>\$66</b>

- Gevrey-Chambertin

The largest of the village Appellations producing sturdy Pinots which develop classic truffle, mushroom and mineral characters with time. Many top producers here.

*Drouhin-Laroze*

*Philippe Drouhin's philosophy is to incorporate modern techniques to get the best of the vine and terroir.*



<b>Arlaud</b>	Gevrey-Chambertin	88-91 BH	<b>\$95</b>
<b>Bachelet</b>	Gevrey-Chambertin Villages	90-92 WA	<b>\$155</b>
<b>Drouhin-Laroze</b>	Gevrey-Chambertin dix Climats	89-91 V	<b>\$98</b>
<b>Drouhin-Laroze</b>	Gevrey 1er Cru Lavaut St Jacques	92-94 V	<b>\$146</b>
<b>Louis Boillot</b>	Gevrey-Chambertin Evocelles	91-93 V	<b>\$105</b>
<b>Louis Boillot</b>	Gevrey 1er Cru Champonnet	91-93+ WA	<b>\$145</b>
<b>Marc Roy</b>	Gevrey-Chambertin Clos Prieur	91 BH	<b>\$145</b>



# Côte de Nuits continued



Arlaud	Morey 1er Cru Aux Cheseaux	90-92 V	\$125
Odoul-Coquard	Morey-St-Denis Les Crais-Grillon		\$79
Odoul-Coquard	Morey 1er Cru Clos des Riottes	90-92 MV	\$145
Sigaut	Morey-St-Denis 1er Cru Charrières	91-93 BH	\$125



Odoul Coquard	Chambolle-Musigny		\$82
Sigaut	Chambolle-Musigny	88-91 BH	\$98
Sigaut	Chambolle-Musigny 1er Cru Noirots	90-93 BH	\$145
Georges De Vogüé	Chambolle-Musigny	89-92 BH	\$270
Arlot	Vosne-Romanée 1er Cru Les Suchots	93-95 V	\$250
Lescure	Vosne-Romanée 1er Cru Les Suchots	90-93 MV	\$250
Ambroise	Vosne-Romanée Aux Damaudes		\$105
Arlaud	Vosne-Romanée		\$125
Mugneret-Gibourg	Vosne-Romanée La Colombière	91-93 WA	\$220

BH = Burghound ( Allen Meadows) | WA = Robert Parkers Wine Advocate | V = Vinous | MV = Maison Vauron

## • Morey-St-Denis

Sandwiched between Gevrey-Chambertin and Chambolle-Musigny, these wines are often overlooked. A happy combination of the earthy structure and power of Gevrey and the the silky smoothness of Chambolle.

*Odoul Coquard*

*Sebastien Odoul uses minimal intervention, creating deep and expressive wines.*

## • Chambolle-Musigny • Vosne-Romanée

The epitome of what Burgundy should be, often described as the iron fist in the velvet glove. At best Chambolle has a sexy, seductive character that is totally beguiling.

*Hervé and Anne Sigaut*

*Quintessential. Chambolle producer, 2018 is a terrific vintage here, very pure and focused.*

## • Nuits-St-Georges

A good Nuits-St-Georges can give more instant pleasure than any of the other Côte de Nuits wines. Often generous and full of dark fruits, the Central Otago of the Côte d’Or.

*David Duband*

*David has been making rich, complex and well-structured reds since 1991.*



Ambroise	Nuits-St-Georges	87-89 BH	\$78
Arlot	Nuits-St-Georges 1er Cru Clos des Forêts	92-94 V	\$175
David Duband	Nuits-St-Georges	90-92 WA	\$125
David Duband	Nuits-St-Georges 1er Cru Thorey	90-93 BH	\$185
Gachot-Monot	Nuits-St-Georges 1er Cru Les Poulettes		\$98
Lescure	Nuits-St-Georges 1er Cru Les Damodes		\$110
Louis Boillot	Nuits-St-Georges 1er Cru Pruliers	90-92+ WA	\$160
Montille	Nuits-St-Georges 1er Cru Aux Thorey	91-93 WA	\$165

## Les Grands Crus

All bar one of the 26 red Grand Crus on the Côte d’Or are in the Côtes de Nuits. These are the pinnacle of Pinot Noir with amazing concentration, balance, tension and length. Ranging in style from the ethereal Romanée-St-Vivant, the dense and powerful Clos Vougeot to the mineral structured Chambertin.

*Montille*

*Etienne produces some of the purest expressions of Pinot Noir from top plots across the Côte d’Or.*



Arlaud	Charmes-Chambertin	91-93 V	\$300
Arlot	Romanée-St Vivant	95-97 V	\$790
Henri Boillot	Echezeaux 18	93 BH	\$380
Camille Giroud	Corton “Renardes”	92-94 V	\$220
David Croix	Corton “Grèves”	94 WA	\$210
Drouhin Laroze	Bonnes Mares	94-96 V	\$320
Drouhin Laroze	Chambertin “Clos de Bèze”	95-97 V	\$355
Drouhin Laroze	Latricières-Chambertin	93-95 V	\$270
Drouhin Laroze	Chapelle-Chambertin	92-94 V	\$270
Odoul Coquard	Clos Vougeot	91-93 MV	\$220
Montille	Clos Vougeot	92-94 WA	\$345



# Côte Chalonnaise

Beginning directly south of the bottom of the Côte de Beaune, the limestone is no longer a continuous escarpment as in the Côte d'Or, it surfaces around the villages of Mercurey and Givry. Terrific wines that punch well above their level.

Ample  
Fruity  
Savoury  
Approachable



Côte Chalonnaise | Château de Rully

- Rully
- Givry

Two villages that are making their mark with well-structured, attractive and ample styles.

*Jean-Baptiste Ponsot*  
Working organically, Jean-Baptiste's style is precise, intense and ripe.



Ponsot	Rully		\$45
Ponsot	Rully 1er Cru Molesme		\$52
Jacqueson	Rully 1er Cru Les Cloux		\$52
Clos Salomon	Givry 1er Cru	91 BH	\$59
Joblot	Givry 1er Cru Empreinte	93 WA	\$66

- Danjean-Berthoux

A new domaine for us! The family abstains the use of new wood almost entirely, resulting in soft, supple wines that allow the terroir to shine.

*Pascal Danjean*  
Pascal bottled the estate's first vintage in 1993. Today the vineyard is about 12 hectares located mainly in the Givry 1er Cru appellation.



Danjean-Berthoux	Givry 1er Cru La Plante	\$42
Danjean-Berthoux	Givry 1er Cru Clos du Cras Long	\$45





*Silken  
Spoonable*

## Epoisses

250g **\$34.00** each

125g **\$19.50** each

The Epoisses (PDO-Protected Designation of Origin) Germain is an authentic product of the Burgundy region, awarded PDO status in 1996.

This cow's milk cheese has a beautiful orange rind washed with Marc de Bourgogne (a local grape spirit) and has a velvety creamy centre with intense flavour. Its taste is balanced, fruity and typical of the most famous washed rind cheeses.

Pair it with a Fixin or Nuits-St-Georges.

**Origin** | Burgundy, France

**Type** | soft

**Milk** | pasteurised cow's milk

**Rind** | washed in brine and Marc de Bourgogne

**Texture** | silken and spoonable

**Flavour** | tangy, aromatic

**Aroma** | pungent with age



*Smooth  
Creamy*

# Les Fromages de Bourgogne

*Sweet dreams  
are made of these ...*

## Délice de Bourgogne

**\$11.20** 100g

This is a gorgeous triple cream cheese with a white bloomy rind. The combination of full-fat cow's milk with extra fresh cream gives an incredibly rich and full flavoured soft cheese. The melt-in-the-mouth texture and a refined taste, sets the Délice de Bourgogne apart.

This high fat cheese pairs very well with Champagne, Chablis or red wines from the Côte de Beaune.

**Origin** | Burgundy, France

**Type** | soft

**Milk** | pasteurised cow's milk

**Rind** | bloomy

**Texture** | smooth, creamy

**Flavour** | fine, creamy, buttery

**Aroma** | mushroom



## Royal Truffé

**\$20.85** 100g

Cheese making definitely runs in the Hess family. The grandfather, Otto Hess, was a cheese maker in Switzerland making Emmental. His son René, kept the tradition going when he settled in Burgundy in 1954. René's son, Alain carries on the family business today in their fromagerie and shop in Place Carnot, Beaune. This is a soft triple cream cheese, belongs to the same family as the Brillat-Savarin but with black Truffle added to the centre.

Pair it with a Santenay or Marsannay.

**Origin** | Burgundy, France

**Type** | triple cream soft

**Milk** | pasteurised cow's milk

**Rind** | bloomy

**Texture** | creamy

**Flavour** | buttery

**Aroma** | truffle, mushroom



*Smooth  
Compact*

## Mâconnais

50g **\$12.00** each

Also known under the name of Chevreton de Mâcon, the Mâconnais cheese comes from the Bourgogne region of France. This delicious little goat's cheese has a unique character. When young, there is a faint smell of spring herbs through the paste.

The longer the maturing period, the harder and more salty the Maconnais will become. The rind has a natural mould and the paste is rough and hard enough to make it a 'fromage fort'.

The cheese goes perfectly with a glass of Chablis, Côte Chalonnaise or Beaujolais.

**Origin** | Burgundy, France

**Type** | uncooked, unpressed soft

**Milk** | unpasteurised goat's milk

**Rind** | Natural

**Texture** | smooth, compact

**Flavour** | mild, creamy

**Aroma** | goaty, mineral, mushroom



*Creamy  
Earthy*





L'HOTEL-DIEU  
DE  
BEAUNE

# Burgundy

## Intro Six Packs



2018  
*Découverte*  
**\$350**

- Ponsot **Rully**
- Joblot **Givry 1er Cru**
- David Moreau **Côte de Beaune**
- Boudier **Aloxe-Corton**
- Arlaud **Bourgogne**
- Odoul Coquard **Morey-St-Denis**

2018  
*Côte de Beaune*  
**\$395**

- Boudier **Bourgogne**
- Camille Giroud **Hautes Côtes de Beaune**
- David Moreau **Santenay Cuvée S**
- Pierick Bouley **Volnay**
- Latour Giraud **Pommard**
- Lescure **Beaune 1er Cru Chouacheux**

2018  
*Côte de Nuits*  
**\$450**

- Ambroise **Bourgogne**
- Arlaud **Hautes Côtes de Nuits**
- Camille Giroud **Marsannay**
- Drouhin-Laroze **Gevrey-Chambertin**
- Sigaut **Chambolle-Musigny**
- Duband **Nuits-St-Georges**

MV

