



# 26 BONES

DBS Medical Supplies Newsletter Issue 99 May 2020

## WE'RE ALL IN THIS TOGETHER EDITION

Obviously Covid-19 has changed our lives both at home and at work and we hope everyone is staying healthy and safe. DBS are still operating as usual and doing our best to keep up our service to Pods and supply the products you need.

*There are still issues with procuring many products such as masks, sanitisers, disinfectants & cleaning products. Many items will remain this way for some time. In some cases we have sourced effective alternatives to products you're used to.*

**THE DBS WEBSITE IS ALSO A GREAT SOURCE OF INFO.  
FROM OUR HOME PAGE YOU CAN GO DIRECTLY TO PRODUCTS IN THIS RANGE THAT ARE ACTUALLY IN STOCK MAKING ORDERING EASIER.**

*Feel free to contact us with any questions you may have re product usage or availability.*

## MAY SPECIALS AND OFFERS!

### 7mm FELT & FLEECYWEB 5 Sheets for 4 - Only \$1 More!

We've made a great deal with PODOPRO. For a limited time we can supply selected padding materials in packs of 5 for only \$1 more than price for packs of 4!

**STARTING IN MAY WITH 7mm FELT & FLEECYWEB**

**7mm FELT x 5 - \$47.00**

**FLEECYWEB EXTRA x 5 - \$25.00**

Pack of 5 sheets 22.5 x 45cm Hypoallergenic adhesive

\*NOTE bulk pricing doesn't apply as it's already 20% off regular prices

Look out for more specials in the coming months!

### WEST STAR DOUBLE ACTION

**\$99 ea**



#### DBS'S OWN BRAND OF HIGH QUALITY CLIPPERS

Made with theatre quality Japanese stainless steel. Quality controlled and inspected so that you know you're using a pair of clippers equal or better than anything else on the market. Try them out!

**2-9 pieces LESS 10% - \$89.10**

**10+ pieces LESS 15% - \$84.15**

Or purchase in set (MOQ 5) and receive the same discounts as well as saving money on the other instruments you order.

We purchased these before the A\$ fell so we can offer these excellent clippers at a fantastic price!

**2 Year Warranty\***. We will replace any clippers with a manufacturing defect.

\*This does not apply if the clippers have been dropped, used in a manner they were not designed for or mistreated in any way. It does not apply to barrel springs.

SPECIALS VALID UNTIL 31/5 OR WHILE STOCKS LAST. ALL PRICES ARE EX GST.

### FACEMASKS AND INFECTION CONTROL PACKS



#### SURGICAL FACEMASKS

3 ply Soft L2 Masks with Earloops

**SUPPLIED IN PACKS OF 20**

**\$18.80 per pack**

**LIMIT OF 6 PACKS PER CUSTOMER**

This limit is in place as it is still difficult to procure masks at prices that are even close to reasonable! DBS will continue searching and when we find more we'll let you know.

**KEEP AN EYE OUT FOR MORE INFO ON MASKS SOON!**

**DUE 2nd  
WEEK of MAY**

### A SIMPLE, COST AND CLINICALLY EFFECTIVE PACK OF IC PRODUCTS IN STOCK FOR IMMEDIATE SUPPLY

#### CLINIDET



Detergent for manual and hard surface cleaning. Mild alkaline formulation with no irritating or hazardous ingredients. Use diluted as per instructions and dispense in a spray bottle.

**ABC's Dr Norman Swan** - "I think there is no question that the safest and simplest thing to use for surfaces is detergent. Detergent gets rid of this virus because it knocks off the fat around the virus and exposes it and the virus dies".

#### V-WIPES



Disposable Hospital Grade wipes to clean and disinfect in one step  
230 x 300mm pack 50.  
Contains Benzalkonium Chloride 9.63 g/L.  
Great for general wiping down - door handles, benches, railings etc.

#### CLINICLEAN TOWELS



White embossed  
2 ply towel roll  
24.5 x 50m roll  
Use for wiping down surfaces with your cleaning products.

**IC PACK \$45.00 - save over 10%**

**1 x CLINIDET 5lt, 1 x V-WIPES, 2 x TOWEL ROLLS**

Add any other IC or cleaning products to the pack or add this pack to your regular order



DBS Medical Supplies  
2/53 Centennial Circuit Byron Bay NSW 2481

E. [dbs-sales@dbsmedical.com.au](mailto:dbs-sales@dbsmedical.com.au)  
W. [www.dbsmedical.com.au](http://www.dbsmedical.com.au)

T. 1800 62 66 92  
F. 02 6685 5546

## GelSmart® CUSTOMISABLES

YOUR FREE SAMPLE WILL BE SUPPLIED WITH ORDERS IN MAY

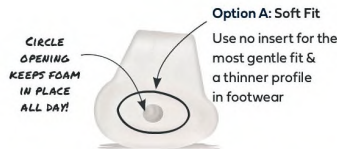
### WHAT ARE THEY?

GelSmart Customisables are a brand new patented concept allowing you to individually customise the product to the patient's requirements. Colour coded foam inserts fit into various well known GelSmart products allowing use in a whole new way.

### IN YOUR SAMPLE PACK ARE -

- 1315-M-CTZ Bunion Toe Spreader
- 1038-M-CTZ Universal Toe Relief w Loop
- 1030-M-CTZ Advanced Toe Spreader w Loop
- 1040-M-CTZ Double Toe Loop Corrector
- 3037-M-CTZ Toe Prop w Adjustable Strap

STOCK IS COMING LATER IN 2020



An example of the basic principle

### BENEFITS

- ✓ Choose the correct foam insert durometer to customise each product for your patient
- ✓ Increase or decrease the amount of force depending on the individual condition
- ✓ Gradually train the foot to accept more separation using different durometer inserts
- ✓ Foam inserts can be easily modified by trimming if required
- ✓ Loop design to allow all day wear
- ✓ M2 Gel has exceptional stretch and is dermatologist tested and hypoallergenic

## NEW! MARIOTTI VRX3 DRILL \$1925.00

NOW IN STOCK - FULLY FEATURED & GREAT VALUE!

- ✓ 40,000 rpm brushless handpiece motor + standby switch
- ✓ Compact Control Box - 23 x 23 x 15cm with handpiece rest
- ✓ Simple controls, Digital readout, Easy dustbag access



- ✓ Optional LED light on handpiece - add \$225.00



NEED A 2ND DRILL OR A SPARE?

MARIOTTI VRX2 RUNOUT STOCK - \$1516.00

STILL NEW 2019 STOCK - SAVE 20%

- 30,000 rpm handpiece with standby switch
- Compact Control Box with simple dial controls
- High filtration dustbags with easy access
- 24 month control box, 6 months handpiece warranty

## Dr's REMEDY® Enriched Nail Care

NEW 2020 Dr's REMEDY COLOURS ARE HERE!

4 NEW SHADES have been added to complement the range.



CLASSIC  
Cloud



PERFECT  
Petal Pink

\$14.20  
rrp \$26.00

Every  
Remedy  
Shade is in  
stock!



DEVOTED  
Denim



SOULFUL  
Slate Blue

PLUS! 2 GREAT PRODUCTS to assist in improving nail health



CARESS Cuticle Oil \$21.50 rrp \$38.00

With organic essential oils. Perfect for problem cuticles and dry skin or simply keeping cuticles and nails in their best condition. Also contains Undecylenic Acid - used in many products to control topical skin fungal infection.  
\*NOT a treatment for fungal nail infections.

HYDRATION Moisturising Treatment  
\$14.90 rrp \$27.00

A nail conditioner with Pentavitin to maximise hydration. Great to use daily on its own but can also be used as a base coat with each polish change.



ADD \$100'S OF DOLLARS EXTRA INCOME PER WEEK OR MONTH TO YOUR PRACTICE WITH Dr's REMEDY - JUST AS MANY PODS ARE DOING. CONTACT US FOR MORE INFO.

## EVA CLEARANCE! CHECK OUR WEBSITE!

**SPECIAL OFFER**

DBS have always had the widest range of EVA thicknesses. We also have all grades and plenty of colours.

DISCOUNTS OF 25%  
OR MORE!

We are continuing that tradition but also consolidating the range somewhat so we have some bargains on offer.

**MINIMUM DISCOUNT IS 25%**  
Order multiple sheets and ask nicely and we'll give you an even bigger discount!

\*\*Add your request to the notes when ordering online

All prices on the website are pre-discount.  
The final price will show on your invoice.

## DIAMOND BURS

Our quality Diamond Burs from Kiehl in Germany  
Buy any number of selected styles at the bulk discount!



BUD 1  
Small  
\$12.33 ea



BUD 2  
Medium  
\$13.18 ea



BUD 2C  
Coarse  
\$16.15 ea



BALL 18  
1.8mm  
\$6.75 ea

How to contact DBS

Phone: (02) 6685 5599

General Enquiries:

dbs-info@dbsmedical.com.au

or 1800 626 692

Product Order:

dbs-sales@dbsmedical.com.au

Fax: (02) 6685 5546

Accounts / Payment Advice:

dbs-accounts@dbsmedical.com.au

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