



# 26 BONES

DBS Medical Supplies Newsletter Issue 98 March 2020

## QUEENSLAND CONFERENCE EDITION



QLD State Conference 2020  
Peppers Resort Noosa, Queensland

**KEEPING PACE**  
with rapid change

Friday 20 & Saturday 21 March 2020

DBS are on stands 3 & 4.

If you're coming to Noosa please visit us to see all the new products we have on display as well as the regular favourites.

## THE NEW MOCOM S CLASSIC GEN II AUSTRALIA'S BEST BENCHTOP STERILISER

WHY? - CHECK OUT ALL THE NEW FEATURES ON THE 2020 MODEL!



17lt **\$6350.00**

22lt **\$7260.00**

- ✓ Wi-Fi & Ethernet port - add to your practice network and transfer cycle data directly to your clinic computers. NO printer required.
- ✓ Built in software to manage automatic upload of cycle data.
- ✓ Optional traceability software.
- ✓ Optional barcode and cycle report printer for digital traceability.
- ✓ No more logbooks and clumsy label printers!
- ✓ Multiple install options - connect to external R/O & autofill.
- ✓ Works perfectly with a Mocom Tethys Instrument Washer.

Bring your sterilisation regime into the 21st Century!

**ON DISPLAY AT THE DBS STAND.**

**COME AND ASK HOW YOU CAN MAKE YOUR STERILISATION PROCESSES SIMPLER AND MUCH MORE CONVENIENT**

**3 YEAR or 3,000 CYCLE WARRANTY**

**NO OTHER BRAND OFFERS YOU THIS QUALITY GUARANTEE!**

The prices shown includes freight & installation by a Mocom accredited technician.

Validation is also required - we can arrange this for you as part of the installation process. Contact us for all the information.

## neoV 1064 10W LASER Small Package - Big Features



**\$26890.00**

Includes delivery, setup and training  
**\$1000 off** list price!

**Compact Design** - high res, high brightness colour touch screen with wide viewing angles and large safety stop switch.

**Focussing Handpiece** - 1mm spot with guides to aid precise treatment of each nail with less pain and better patient outcomes.

**Shielded Optical Fibre** - stronger and safer than naked optical fibre and also a safety feature. Easy modular connection.

**Footswitch with Safety Hinge** - safe easy on/off operation.

**Low cost of ownership means more money earned per treatment. Ask us for more info on treatment regimes.**

**ASK US ABOUT FINANCE OPTIONS**

## NAMROL ELYSE PODIATRY CHAIR

### NAMROL'S NEW CHAIR

Comfortable and ergonomic with a modern design that has all the features you need. Footswitch controlled electric movement with programmable memory. Fully adjustable gas strut assisted extendable split leg rests for easy access. Adjustable headrest, swing-away armrests, can be laid fully horizontal.

**\$5990.00**

A freight charge will apply

**Great value for a high quality European made chair. Is it time to spruce up your clinic?**



The chair on our stand is Marine Blue with contrast panels. Many colour options are available including coloured panels as shown.

If you live in SE QLD talk to us about a special deal for purchase and delivery after the show.

**5 YEAR WARRANTY ON THE FRAME AND CHAIR COMPONENTS**

**DON'T FORGET THE FABULOUS SIGMA CHAIR IS STILL AVAILABLE**

SPECIALS VALID UNTIL 31/3 OR WHILE STOCKS LAST. ALL PRICES ARE EX GST.



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## NEW! MARIOTTI VRX3 DRILL \$1925.00

NOW IN STOCK - FULLY FEATURED & GREAT VALUE!

- ✓ 40,000 rpm brushless handpiece motor
- ✓ Standby switch on handpiece for easy on/off
- ✓ Compact Control Box - 23 x 23 x 15cm
- ✓ Simple controls, Digital readout, Easy dustbag access
- ✓ Super quiet - only 50 dB
- ✓ Optional LED light on handpiece - add \$225.00



### NEED A 2ND DRILL OR A SPARE?

## MARIOTTI VRX2 RUNOUT STOCK - \$1516.00



### STILL NEW 2019 STOCK - SAVE 20%

- 30,000 rpm handpiece with standby switch
- Compact Control Box with simple dial controls
- High filtration dustbags with easy access
- 24 month control box, 6 months handpiece warranty

## UNISONICS ULTRASONIC



Australian made Ultrasonic Cleaner. Compact, quiet, effective operation. 30 minute mechanical timer. 10mm mesh basket & lid included. Great size for Podiatry.

**5lt - \$1175.00**



## GRINDMASTER CABINET \$3998.00

**Clean and quiet grinding from Namrol with the NEW Grindmaster Cab.** The curved glass protector along with the LED lighting gives you a panoramic view of the working area and the 3/4 HP motor allows you to grind and polish with ease. Plus with no need for a noisy extraction motor it's so quiet. At the end of the day brush all the grinding dust from the cabinet and simply empty the debris tray.

Perfect in medical centres, office based clinics, hospitals etc where you can't run open grinders due to a/c or ventilation systems or due to the noise factor. Keeps the work area much cleaner as no grinding dust escapes



Place on a bench or purchase the optional stand for \$495.00

## Dr's REMEDY® Enriched Nail Care

### NEW 2020 Dr's REMEDY COLOURS ARE HERE!

4 NEW SHADES have been added to complement the range.



CLASSIC  
Cloud



PERFECT  
Petal Pink

**\$14.20**  
rrp \$26.00



DEVOTED  
Denim



SOULFUL  
Slate Blue

PLUS! 2 NEW PRODUCTS to assist in improving nail health.



### CARESS Cuticle Oil \$21.50 rrp \$38.00

With organic essential Oils. Perfect for problem cuticles and dry skin or simply keeping cuticles and nails in their best condition. Also contains Undecylenic Acid - used in many products to control topical skin fungal infection. **\*NOT** a treatment for fungal nail infections.

### CALMING Clear Gel Top Coat \$16.50 rrp \$29.00

A healthy alternative to a gel manicure. This super high-shine topcoat gives nails a professional grade, gel-like finish - minus the harmful chemicals.



ADD \$100'S OF DOLLARS EXTRA INCOME PER WEEK OR MONTH TO YOUR PRACTICE WITH Dr's REMEDY - JUST AS MANY PODS ARE DOING. CONTACT US FOR MORE INFO.

## GelSmart®

### GELSMART CUSTOMISABLES ARE COMING!

**WHAT ARE THEY?** They're a brand new patented concept allowing you to individually customise the product to the patient's requirements.

### WE'LL HAVE SAMPLES ON THE STAND!

COME & SEE FOR YOURSELF THEN TAKE THEM BACK TO YOUR CLINIC AND SEE HOW EFFECTIVE THEY ARE FOR YOUR PATIENTS



WITH ALL THESE GREAT NEW PRODUCTS IT'S BEEN AN EXCELLENT START TO 2020!

### UNFORTUNATELY IT'S NOT ALL GOOD NEWS.

As we get updates to the status of the COVID-19 Virus there are already shortages of some products and likely to be more.

This along with the drop in the value of the A\$ means that **price increases will be inevitable - some apply already.**

### FACEMASKS - STOCK IS EXTREMELY LIMITED

DBS are working with our suppliers to obtain more stock for March but we have been given no supply guarantees. At present we are rationing supply to one box per order if you are on the DBS Customer Database. We can't supply if you don't regularly buy masks and we are not supplying multiple or mask only orders.

*Apologies if this upsets anyone but our suppliers are only able to give us what we regularly order so we are being as fair as possible to our customers.*

### SANITISERS - CERTAIN STOCK IS LIMITED

We are out of Aqium but we have a substitute. Microshield products are in very short supply. At this stage we are ok for items such as Isowipes, Clinnell, Gloves and other consumables however as per above we will NOT supply in quantities that don't match regular purchases or to Pods who don't regularly buy from DBS.

Let's hope for a quick solution to the current situation and our thoughts are with anyone currently suffering from the effects of the Coronavirus.

How to contact DBS

Phone: (02) 6685 5599

General Enquiries:

dbs-info@dbsmedical.com.au

or 1800 626 692

Product Order:

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Accounts / Payment Advice:

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